

**Minutes of the 2018 NAMGBR Annual General Meeting
October 27, 2018
Traverse City, Michigan**

Attendees:

Richard Liddick
Robert Rushing
Karen Timian
Rich Timian
Roger Deacon
Rick Ingram
Steven Carrick
Bruce Wyckoff
John Twist
Alan Magnuson
Mark Jones
Stuart MacFarlane

Bert Berry
Diana Gonzales
Melissa Gonzales
Terry Looft
Carole Looft
Ryan Looft
Leeann Looft
Becky Cooper
Gene Cooper
Tony Burgess
Lynne Burgess
Charles de Bourbon
Kim de Bourbon

Meeting started at 1:05pm

Alan Magnuson made a motion to accept the minutes of the 2017 AGM as published. Bruce Wyckoff seconded. Motion passed.

Reports:

1) Chairman – Richard Liddick

2018 has been a good year for the North American MGB Register; membership has remained at or above 2017 levels. I am sure Larry Norton has more regarding membership in his Secretary's report. Financially, we are in great shape. We are maintaining a good reserve in case of any surprise expenses. Karen will cover our finances in more detail in her Treasurer's report.

MG 2018 as a fantastic 27th annual convention, held in Gettysburg this past June 17-22 and hosted by the MGs of Baltimore Ltd Car Club. The event had 349 registrations with 324 MGs of all types at the show. The event made \$17,509.91 with \$8,754.95 going to the host club, \$4,377.48 going to NAMGBR, and \$4,377.48 going to the event's charity – the Harford County 4-H Clubs. All MG 2018 bills have been paid and all funds distributed, with the account closed. I would like to thank all of the volunteers that worked so hard to make this a successful and memorable event.

I would like to announce that at this point in time, our database of cars, the Register's list of submitted vehicles for the various Registers/sub-Registers is up to date. Kathy, my other half, has been compiling the data that comes from the registrars and now receives a copy of the data when submitted to the website. This information is not 100% complete in that we do not have info from all sub-registers, but we are doing the best with what we have. Also, not all members submit this information or submit complete or

correct information. We ask members, but it is voluntary. I need to point out that when NAMGBR was started, the system was set up to register members and not cars, meaning that your membership number stays with you, whereas, for example, NAMGAR registers the cars and the number stays with the car. The data collected is shared with the secretary and chairman for safe keeping and is available upon request to the registrars. It has been suggested by Rick Ingram that we set up a web-based storage and access system for all NAMGBR data. While this doesn't seem like a bad idea for protecting data and sharing it amongst the officers, registrars, and coordinators; I don't know much about these systems and I guess I am a little behind the times when it comes to them.

Planning for MG 2019 next June 23-26 is on track and Tony Burgess will not only update us on our 28th convention, but on MG 2020 and MG 2021 too when he gives his report. We need each of you to return home and spread the word about how beautiful Traverse City area is and what fun MG 2019 will be. Did I mention cherries? This is the Cherry Capital of the World in case you didn't know that.

Finally, many of you may have heard I was sick back in September. Turns out I somehow got a lung infection that was kicking my butt. I have been slowly getting back to normal. Thanks for your thoughts and prayers.

2) Vice Chairman – John Rogers

NAMGBR has issued approximately 80 certificates of insurance through the JC Taylor policy this year. That's up by almost double from the last year's count. Earlier this year, we contacted 90 of our 108 Affiliated Chapters to get them to submit a re-affiliation form and to give them information on how the NAMGBR Liability Insurance policy works (and directing them find forms on the NAMGBR website). This may explain the increase in this year's certificate of insurance issued. Last year it was more successful with the email campaign by the Publicity Coordinator, Secretary, and Vice Chairman to get the re-affiliations up to date. It's truly a team effort to get our affiliates to understand that this is an annual requirement and that they need to have eight members of NAMGBR on file annually. This may have helped our membership revenue too.

I'd like to thank all officers and coordinators over the past seven years for making our involvement with NAMGBR a pleasurable experience while being the MGC Registrar and Vice Chairman. We'd like to give a special thank you to Bruce & Connie Wyckoff, Rick Ingram, Dave Mullen, Tony Burgess, and Richard Liddick for giving us the opportunity, inspiration, and enthusiasm during our involvement with NAMGBR.

3) Secretary – Larry Norton

As Secretary, I continue to use Filemaker Pro as our NAMGBR database but have updated it to version 16. We have two valid licenses for this and one is also held by the Treasurer. This is a simple to use, multi-platform DB and can extract information quickly through simple queries.

I downloaded our current active member list once per month into an Excel file and send this to our officers, coordinators, and any registrar by request.

Renewal emails are sent on three different dates for those with valid email addresses. We are using a free service called MailChimp to personalize these and include their first name, membership number, and the actual date they expire. If they choose, they simply need to click on an embedded link to go to the website for renewal. I usually

begin this process about six weeks prior to the month ending renewal date. Approximately four weeks later a second is sent, and finally, the third goes to them about one week after their month of expiration.

Postcards are sent twice to those without email. Once six weeks prior to the month ending renewal date and again approximately two weeks after their expiration month. For those whose email does a “hard bounce” (does not get delivered), I send a postcard requesting their email address and update to renew.

At the time of this report, we have a little over 1800 active paid-up members and we have processed 187 new members YTD. This is similar to previous years but is trending upward. As we continue to use social media to get our message out, I think we will continue to gain new members. We should encourage our publicity coordinator to actively use Facebook, Twitter, Instagram, etc, as many younger persons seem to be using them more and more.

As I go to different car events, I take old copies of The MG Driver along with membership applications and pass them out to interested individuals. This year, I have also sent old copies of The MG Driver to clubs who have requested items for their registration packets. This has generated a few new members and should be a practice we follow when possible. Should the coordinators need old copies, they should contact me and I'll get some to them.

We have transitioned our data sharing to the Microsoft iCloud between the Secretary and the Treasurer. We have also started the deposit of checks by the Secretary using the Chase app. This shortens the processing time for getting checks in our accounts and cuts down on the wait time for our members to see their checks cleared.

The Executive Manual is up to date and will be amended based up the outcome of the election cycle.

I have enjoyed working with club members and our officers and coordinators to improve our services and benefits for all members and I look forward to serving for the next two years.

4) Treasurer – Karen Timian

The finances of the North American MGB Register remain in good condition with sufficient funds to operate and support membership. As of September 30, 2018, there was available cash of \$94,173. Income for the year was \$74,718 plus interest income of \$360, with expenses of \$58,803, resulting in Net Income of \$16,275.

Dues of \$57,055 were represented the bulk of this income. This was followed by sponsor ads placed in The MG Driver and Mutual Aid Directory totaling \$7,136. Regalia sales were \$4,232. This was \$1,045 higher than last year as older inventory was put on sale. The 50/50 raffle at MG 2018 provided an additional \$1,323 in miscellaneous income for the year.

MG 2018 was hosted by the MG Club of Baltimore in Gettysburg, PA and contributed \$4,377 to NAMGBR's bottom line. Attendees enjoyed the rolling green hills and country roads in the area and were deeply moved by the historical importance and relevance of the area to our nation.

Total Expenses for the year were \$58,803 and include \$804 for a 2017 Charitable Donation. AGM travel expenses were slightly lower as a result of some officers being unable to attend. Insurance expense was increased slightly as the result of a board

decision to increase the Fiduciary Liability Insurance to \$75,000 to reflect the higher level of cash on hand in savings at potential risk. MG Driver and Mutual Aid Directory costs remained fairly stable with increased printing costs being offset to a great extent by reduced postage expense. Office Expense was higher due to purchases of database software for membership and supplies. Web hosting and software costs were eliminated. The purchase of Grille Badges for \$1,681 increased Regalia expense over the prior year.

Preliminary Net Income for the year was \$16,275. The unaudited Profit & Loss Statement for the fiscal year accompanies this article. The Accounting Firm of Martin Hood audits the financial statements and prepares the required tax documents for NAMGBR. They are currently reviewing the numbers stated here and final numbers should be available for publication in the Jan/Feb MG Driver. As always, the Financial Statements are available for review by any member.

Discussion: Questions were asked on our balance and if we used it for discounts on banquets or other member services. It was noted that our balance covers membership dues that were paid for multiple years so that money is committed revenue for future publication of the magazine, MAD directory, and insurance. There was further discussion on our 501C7 status and on sales taxes/IRS requirements. We handle these through our auditor/accounting firm and they inform us that we are compliant.

5) Editor – Robert Rushing

I have continued to receive a record-breaking number of great articles over the past year. The quantity and quality of these articles has really been amazing and has made my job so much easier. I would like to ask that this be continued because I am essentially a lazy person and anything that makes things easier for me, I am inclined to be very much in favor of and not something I wish to stop.

This year, I took matters into my own hands by taking pictures of cars at MG 2018 for Readers Rides and will start publishing them myself since our membership seems to be too modest to brag about their cars and show them off in the magazine despite my repeated requests. Generally, not having a ton of Readers Rides is a good thing because it allows us to run actual articles instead of just pictures of beautiful cars, but I have to find a balance to keep things from getting stale which is why I like to have some Readers Rides. In case you missed that, I'm asking for more Readers Rides.

Now is the time for my annual salute and show of gratitude to Charles de Bourbon for making the magazine look amazing and for putting up with all the little changes I always have. He is patient and good natured when dealing with my hallucinations. Thank you, Chaz!

6) Art Director / Advertising – Charles de Bourbon

Production work on *The MG Driver* has not had any problems. Will start soliciting new ads from companies that advertise in other Registers' publications. Question was asked on how much it would cost to expand from the current layout of the Driver to a full-size magazine. (it will be investigated). Question was asked on what the advertising funds cover. We make enough per year to cover the cost of one issue.

7) Publicity – PJ Lenihan

I have done what I could to publicize NAMGBR events. I did more on Instagram and Facebook and the MGE than anything else. The ten magazines sent to me have been distributed when I was able to attend cars and coffees, car shows, etc., I found folks who were not members of NAMGBR and gave them a copy. I believe this person-to-person recruitment tactic is the number one most effect method, the publicity stuff is good also. Will look for more ways to publicize NAMGBR in the coming year.

8) Convention – Tony Burgess

MG 2018 – held in Gettysburg; the primary hotel was the Wyndham. There were approximately 350 cars in attendance (see Chairman’s report for details)

MG 2019 – to be held in Traverse City Michigan; will run June 23 (Sunday) – 26 (Wednesday); the host hotel will be the Great Wolf Lodge; website should be up in mid-December (mg2019.org)

MG 2020 – Calgary and Edmonton clubs working on a proposal, no hotel contracted yet, but looking at three that are around \$150-200 CDN; date will probably be latter part of June.

MG 2021 – Atlantic City, New Jersey; All MG Register Event. Contracts are being finalized for the host hotel Harrah’s – Monday June 14 – Thursday June 17, 2021.

9) MGCC Liaison – Alan Magnuson

Spoke on Brian Woodhams health issues and happenings taking place within the MGCC U.K.

10) Tech Coordinator – Dave Braun

Would like to encourage members to continue to submit technical questions to our group of advisors to help resolve your MG issues!

11) Regalia – Connie Wyckoff

Regalia sales for the year have been great! Last year sales at this time were around \$3000, this year we are at approximately \$4000. Sales at MG 2018 brought in around \$2000.

12) Website – Jer Kinsey

The webmaster is requesting feedback on the changes to the website

13) MAD Directory – Bruce Wyckoff

17 advertisers were in the last directory and a record number of members shared their info; the 2019 issue will be sent by next June

14) MGB Registrar – Jack Long

During my fifth year as MGB Registrar, I was pleased to attend the 2017 AGM in Gettysburg, as well as the MG 2018 annual event. I regret that I am unable to attend the 2018 AGM in person and hope to see you all in Traverse City next June.

This year, Kathy Liddick continued to maintain the Microsoft Access database that she created for us last year. As of the 2018 AGM, the MGB database now includes 3,341 cars. This breaks down to 2401 MGB roadsters, 653 MGB/GTs, and 287 MGB

LEs. Of this number, there are 217 1974 1/2s, 37 V8/V6, and 46 original owners listed. This number will continue to change since new registrations are received electronically via the NAMGBR website. She has my sincere appreciation for her continued hard work doing data entry and database administration.

As discussed in detail at last year's AGM, a database that could be linked to the online registration form would be ideal, so that MGB owners could add their own cars to the database and Kathy would not have to spend so much time keeping it current. Alas, my meager computer skills are not up to that challenge. I also think it would be valuable to formalize a process to inform sub-register Registrars when sub-register car registrations are received, and I solicit and welcome input from those individuals on ways to do that.

During the past year, I continued helping people try to track down cars they or a family member once owned, track down the previous owners of cars they currently own, retire cars that have been scrapped, and researched other items of historical interest. As in the past, request from people to try to find out if they own "real" 1967 MGB/GT Specials remains a popular request, but one that cannot be completed since this was a dealer-installed package and these cars did not have unique VINs.

I also wish to apologize to the Board for my frequent absences and delays in responding to messages, and for sometimes missing The MG Driver deadlines. My work schedule continues to be very hectic and I have not been able to give NAMGBR the amount of time I would like. I hope that my planned retirement in another couple of years will help with that. I appreciate the opportunity to continue to serve NAMGBR as MGB Registrar.

15) Early Midget/Sprite Registrar – Bruce Hamper

We currently have 70 registrations in our database. Only 39 of those are associated with active members of NAMGBR. I know there are more out there! Nevertheless, the database of 70 has been forwarded to Kathy McHenry for entry into the cloud. I suspect that this is challenging since everyone's data is collected in slightly different manners. Keep me posted if you need anything!

I had a very interesting conversation with Dennis Wharf from the MGCC-UK. He is the Midget Register's Historian and President. Details will appear in an upcoming The MG Driver. However, he noted that the UK Register has just over 5000 registered MG Midgets in the database! This is quite incredible since only about 11,000 vehicles were built for the home market. I would like to see an increase in registrations in our Spridget Register. Any ideas are welcome – send any thoughts to my email address: midget-sprite@namgbr.net. I will see you in Traverse City this summer with blank registration forms in hand.

16) 1500 Midget Registrar – Steve Olson

No report received

17) 1974 1/2 Registrar – Dennis Taylor

The registry has 212 cars, 107 roadsters and 105 GTs.

18) V8 / Modified Registrar – Rick Ingram

MG 2018 in Gettysburg found twenty-five V6 and/or V8 conversions and four factory MGB/GT V8s registered. I collected data from these cars for the database. The conversion class continues to grow; something that the enthusiasts who drive these cars appreciate. A class once looked down upon by many MG owners is gaining a lot of respect as the general membership discovers the engineering and fabrication skills involved in the construction of these cars.

Each year more factory MGB/GT V8s appear on the scene and are equally respected by the general population. As the MG RV8 is now twenty-five years old and can be imported into the States (this model has been available in Canada for several years) I anticipate seeing this model on the show field in growing numbers. The question here lies as to which class to place them – The Post Abingdon MGs with the MGF and TF (etc) or create a second factory V8 class alongside the factory MGB/GT V8? We shall cross this bridge when we come to it.

To say that member submissions of their car's data to me as being a "trickle" would be exaggerating. It is more of a sporadic "drip". I don't know how to fix this. I urge all members of factory MGB/GT V8s, as well as all owners of V6 or V8 conversions (this can include Midgets) to contact me.

19) 1100/1300 Registrar – Terry & Carole Looft

Slow progress recruiting new members. Brought the electric converted MG 1100 to MG 2018 to inspire interest. Hoping to have more turn out for MG 2019 since there are several MG 1100 owners in Michigan.

20) MGC Registrar – Alan Vinegar

This year the MGC group participated in the annual gathering at MG 2018. A technical seminar was presented by Scott Williams and me on rebuilding the MGC front suspension and the installation of SuperPro poly bushings. In attendance at the seminar was Hiram Kelly, Darryl Resmer, Zack Moxley, Gary Moxley, Larry Rogers, Dave Gribler, Steve Rybicki, Leon Zak, Richard Suglaski, Kelvin Dodd, Richard Gross, Jim Danielson, Bruce Fehlman, John Rogers, and Gary Brown.

At MG 2018 we had 3 MGCs and 8 MGC GTs. In attendance were the following: Gary Perrault, Bruce Wyckoff, Steve Rybicki, Rich Sugalski, Michael Engard, Scott Williams, Jim Danielson, Mary Goodman, Lian Shoviak, Alan Vinegar, and Bruce Fehlman.

MG 2018 winners:

MGC – 1st Scott Williams, 2nd Jim Danielson, 3rd Mary Goodman; MGC GT – 1st Lian Shoviak, 2nd Alan Vinegar, 3rd Bruce Fehlman.

In the database we have: 42 MGC GTs and 32 MGCs. I was only made aware of one new member of the MGC Registry. No new initiatives have been made to increase numbers.

At MG 2019, no MGC technical seminar has been planned at this time.

21) 100K/200K Registrar – Jai Deagan

There is a good supply of both 100k and 200k dash plaques. The database now contains over 200 cars with almost 190 members. Some members have registered more than one car in this sub-register. This year saw four additions to the Registry. Three were added to the 100k and one was added to both the 100k and 200k. These new members have been members of NAMGBR for several years.

Many different models of MGs are represented in the registry. The greatest majority of owners have a MGB or MGB/GT. The next most plentiful model are Midgets and there is at least one MGC that has reached 100k miles. In addition, there is one Post Abingdon car in the group.

Members have joined this sub-register from north to south and from coast to coast. There are several members from Canada and one from the UK who have joined. It appears that a majority of the members of this sub-register are still members in good standing of NAMGBR.

I submitted one article for publication and will submit another one shortly. We get an occasional request to join this registry from person who are not members. When this occurs, I send them a polite response with information on joining NAMGBR.

22) Original Owners Registrar – Bill Hawkins

We have currently 133 Original Owners in the Registry and seem to be the slowest growing since the number of original owners is very low.

23) Post-Abingdon Registrar – Mark Jones

We have 18 members with over 30 MGF/MG-TFs. We are seeing an increase in MG RV8 owners since it has now hit the 25-year mark and can be legally imported into the United States. We expect to see that same increase in 2020 when the first MGFs turn 25.

24) Next Generation Registrar – Ryan & Leeann Looft

This is now our second year as the Next Generation Registrar. Those that have shared their stories with us this past year were DJ Burton, Dave Pauley, and Jeremy Holdsworth. Articles we are working on – Louis Beck and insurance options for younger classic car drivers.

Other accomplishments from 2018: Several new contacts made at MG 2018, a questionnaire to allow us to quickly profile those for The MG Driver (to hand out or fill out at shows), and an increased presence on social media.

We feel like in 2018, we met several young MG owners and we have been able to keep their interest and stay in touch with them through social media (such as Facebook). Last year, we talked about our goals: A way to track and follow those that would be considered the Next Generation – is this a possible option? Add a spot to the NAMGBR membership form for those 40 and under so we can keep a record of our new and younger growing crowd. We talked about this in length last year – is that a possible option? Could there be incentives for those interested in buying their first MG or fixing one up?

Moving forward – how do we get the Next Generation involved with NAMGBR? How do we get new leads and keep their interest with NAMGBR? Focus more on social media! That is where we find the Next Generation. Are we there with NAMGBR?

Discussion: Ryan noted that Leeann has done a lot of work to try to build the register. Leeann reported that she is seeing increased activity on Facebook. Should look beyond age and maybe look at those who take on the hobby from a relative regardless of age (if they have never been in the hobby before). Still investigating ways to build interest in the younger generation. Should we have a Social Media Registrar? Sponsorship of a young owner to come to the convention? Need to make an effort to talk to newer people (especially younger ones) to make them feel welcome. Alan Magnuson asked if we should try to take advantage of Hagerty's Youth Judging Program; invite Boy/Girl Scouts, youth organizations, etc, to the car show? Alan Magnuson stated multiple times he does not (NOT) work for Hagerty.

Break – 3:05pm

Meeting resumed at 3:17pm

Old Business:

No old or outstanding business

New Business:

Elections

We received approximately 50% response from the affiliates.

Larry Norton ran unopposed and received 47 votes for Treasurer.

Vice Chairman had three candidates

Tom Nadelhoffer - 16 votes

Terry Allen - 19 votes

Tom Doyle - 10 votes

Terry Allen was elected the new Vice Chairman

NAMGBR Awards

John Twist and Caroline Robinson Enthusiast of the Year Award – John Fraioli, MG Car Club Rocky Mountain Centre

Ken Smith Newsletter of the Year – Edmonton Classic Sports Car Club – Howard Jewell, Editor

Best MG Driver Contributor of the Year – Theresa Gaffney “Driving Lady Eloise”

Chapter of the Year – Peachtree MG Registry

Special Award – MGs of Baltimore for MG 2018

Special Award – Jon Rosenthal in appreciation of his many years of enthusiasm to the MG marque, NAMGBR, and the MG Car Club of Toronto

Special Award – John Rogers in appreciation of his energy, spirit, service, and leadership of NAMGBR as Vice Chairman and MGC Registrar

The MG Car Club of Toronto made a proposal to hold MG 2022 in Peterborough, Ontario as the 30th anniversary of the first NAMGBR convention – MG 1992 – held at that location. The board will take it under advisement.

Open Discussion:

Elvin Davis has been having some medical problems and we hope for his fast recovery

A few complaints were made about the hotel reservation system for MG 2019 host hotel. It will be investigated.

Need to make sure we list the host hotel address in future issues of The MG Driver. Will be updated.

Need of more NAMGBR banners/flags to help promote the register at shows. Also need to look into sales displays that can be set up next to the NAMGBR tent to show benefits of joining NAMGBR.

Open discussion closed

Rick Ingram made a motion to adjourn at 3:39 – accepted and passed.